



PROGRESS REPORT

2018

Project Aid for Trade for Central Asia (phase IV)

Reporting Period June – December 2018

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Approvals Approved by the Project Board

Purpose As per the project document, the project is monitored through annual and bi-annual

reports. The report is prepared to give a summary of progress, present the overall project situation and provide sufficient information for the Project Board to take decisions and to

make recommendations.

1. Summary

The project focuses on supporting Central Asian countries in promoting inclusive and sustainable growth patterns in rural areas and within green productive sectors. It was designed based on findings of the phase III and consultations at national and sub-national levels.

The main logic of the project is to support producers in Central Asia as well as government structures to build productive capacities that are forward looking (future proof) and that address rapidly changing global market demands or climate change. The strategy is to provide support to building productive and export capacities for niche products, identified in the agricultural, agro-industrial, but also in other employment-rich and potentially "green" sectors, to contribute to more economically, socially and environmentally sustainable growth patterns. The project will address the development challenge outlined above through two sub-components:

Supporting an enabling environment for job-rich growth through;

- 1.1 Enabling policies and regulations for inclusive and trade oriented private sector development (macro level);
- 1.2 Trade support institutions that provide efficient services to the private sector (meso level).

Supporting market opportunities for all through more efficient and competitive producers and processors

2. More efficient and competitive producers and processors contributing to sustainable human development (micro level).

Regional

At the regional level the project has been working together with the teams in Kyrgyzstan and Tajikistan to identify a research partner for the green value chain assessment. The work focuses on the identification of green added value products that are employment rich, niche, green and with a high export potential. On a second level, the identified products will be assessed against their potential added value this will specifically focus on identifying the main export markets, as well as an in-country assessment of both the value chains as well as the institutional context. The project faced over 4 months in delays because it was unable to find a company and had to relaunch the tender.

Kyrgyzstan

In 2018, the project supported the Ministry of Economy in facilitating an enabling environment for jobrich sustainable growth through an access to technologies study and market access interventions. The output related to capacity development of producers and processors is awaiting the results of the regional green value chains assessment that will identify future proofed niche products.

The project also participated in the Green Economy Week in Kyrgyzstan organised by GIZ, UNIDO, UNEP and UNITAR amongst others. The project advocated for voluntary standards and green labels in the context of exporting. The project also supported the organisation of the Apparel Week looking for avenues to strengthen the sector considering that it employs 200 000-300 000 people and most companies are women-led.

Tajikistan

In Tajikistan, the project focused on three main levels. Firstly, the work with the Single Centers for Entrepreneurs which focuses mostly around institutional set-up approaches. Secondly, the project also launched its work around supporting Trade Support Institutions to provide better services. The project will support both the coordination within the sector, as well as capacity development.

On the micro level, the project worked on identifying approaches to support women entrepreneurs. Through the creation of a civil society alliance, as well as other partners, the project hopes to facilitate a more coordinated approach of the support of women entrepreneurs.

2. External factors and assumptions

In 2018, the Government of Kyrgyzstan developed its key priorities targeting textile and the clothing industry, processing industry and tourism. In terms of export development, the Government identified 4 sectors (milk products, clothing, fruit and vegetable processing and innovative technologies (as non-traditional sector, tools and instruments)). The project will likely identify niche products within these sectors through its green value chains assessment conducted in 2019

3. Report on results: Progress towards the achievement of the targeted objectives and expected results/outputs

Regional

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Kyrgyzstan

In 2018, the Investment Promotion and Protection Agency (IPPA)¹ served 11 account-managed companies. 4 companies (2 women-led) increased their export ("Dary Tian-Shanya" LLC honey exporter, "Aqua Prom" LLC and "Konurat Gold Fish" LLC fishery companies and herbal teas producer "EcoFloris" LLC) (http://export.gov.kg/ru/news/32). Under the first component, the project provided support to the IPPA to conduct trade missions to the Worldfood Kazakhstan exhibition for 11 companies (5 women-led)². Preliminary results of the exhibition by the end of 2018:

Company name	Product	# of contacts and status	# contracts	Export sales, USD
Company name	i i ouuct	m or contacts and status	ייי כטוונו מכנס	Export Jaies, OJD

¹ Export Promotion Department is part of IPPA

² Evidence source: http://export.gov.kg/ru/news/28.

Kristall INT LLC	Juices,	2 potential buyers out of	1	USD 65,000 (in 2018)
	Compotes,	7 contacts		USD 50,000 (in 2019)
	canned	Status: to continue		
	vegetables	negotiations in 2019		
Advantex LLC	Dried fruits	2 potential buyers out of	2	1) USD 1,500
	and nuts,	17 contacts		2) no data on agreed
	mixes	Status: provided		volume
		commercial proposals,		
		samples		
EcoFloris LLC	Herbal teas	9 potential buyers	1	no data on agreed volume
				(sent samples USD 500)

The project supported the organisation of the Green Economy Week in Kyrgyzstan through advocating for voluntary standards and green labels. The project also supported the Export Caravans travelling to 6 provinces in the country to increase awareness on international voluntary standards and green/sustainable labels in export markets.³ Farmers in Issuk-kul province were particularly interested in organic goods for exports. Total number of participants: 118 (28 women).

The project also supported the planning workshop of IPPA. The following services were identified to be either enhanced or further developed: 1) Market reports (based on ITC methodology of Market Profile), 2) Sector profiles, 3) Suppliers directories, 4) Video training modules on trade intelligence, 5) Video brief on market analysis, 6) Export readiness check-list. 6 (2 women-led, 33%) companies benefited from services provided by IPPA.

The project also supported the Government with expert advice on access to technologies and markets. A group of experts identified issues in 4 sectors. The team jointly with the Chamber of Commerce and the Investment Council presented the results to the business and expert community.⁴ In addition, the project facilitated together with IPPA an exchange visit to Bishkek of the Director of the Korean Importers & Manufacturers Association who met with 14 companies (3 women-led). IPPA and KOIMA agreed to organise a dedicated b2b meetings between Korean importers and investors and companies from Kyrgyzstan in Spring of 2019. IPPA furthermore organised a conference for suppliers of agri technologies and production inputs with substantive support of the project. 21 foreign companies such as John Deer, Lemken, Grimme, Unitec, Fenco Food Machinery and others participated in the conference.

Under the second component, the project jointly with the International Trade Center, EBRD, ILO, UNIDO, the Russian-Kyrgyz Development Fund supported the Textile and Clothing Week. 5 roundtables, 1 trade fair of local apparel, fashion show and high-level forum took place during this week.⁵ As result, a Declaration of the High-Level Forum was adopted, and state agencies started to implement its main priorities.⁶ The output has not achieved its gender target under 2.1.2 because the findings from the green value studies were not available as highlighted under the regional output

Tajikistan

³ Evidence source: http://export.gov.kg/ru/news/26, http://export.gov.kg/ru/news/25.

⁴Evidence source: http://www.cci.kg/news/1/2582.html.

⁵ Evidence source: http://www.kg.undp.org/content/kyrgyzstan/en/home/presscenter/pressreleases/2018/11/hi-level-forum-was-held-in-bishkek-as-a-part-of-kyrgyz-textile-a.html, http://export.gov.kg/ru/news/30

⁶ Evidence source: https://drive.google.com/open?id=1L4pgOtmEawgvogREYUcOBRZONUhFdMQ7

Under the first component, the project was requested by the State Committee on Investment and State Property Management (SCISPM) (letter #2-2b/2661 as of 17.08.2018) to provide support for the establishment of the Single Centres for Entrepreneurs and Investors. The project provided technical support for a feasibility and functional analysis of the state agencies to be located in Single Centers and provided specialised trainings for the staff of the state agencies. By the end of 2018, the project trained 31 (8) civil servants from the following state agencies: State Committee on Investment and State Property Management (SCISPM, State Statistic Agency, "Single Window" of the Tax Committee, Ministry of Economic Development and Trade, Food Safety Committee, "Registry of real estate" of the Committee of Environmental Protection, Ministry of Energy. The trainings focused on state services to the private sector, ethics and international practice on single centres for the provision of state services to citizens. Currently, the SCISPM jointly with the newly established working group on the institutionalisation of the Centers are consulting relevant stakeholders on the draft structure of the Centers and identification of relevant state agencies to be located within the premises of the Centers.

An analysis on measures to improve the business climate within the Khatlon region with a strong gender lens was undertaken and 10 recommendations developed and adopted by the Consultative Council decision №2 from 07.12.2018. A road map for the implementation of the recommendations was also developed and adopted.

On the basis of the priorities of the project, an analysis was undertaken on the state of affairs of Trade Support Institutions (TSIs) especially with regards to value chain development. The analysis demonstrated that services remain underdeveloped and of limited quality. The project identified 24 consulting companies in Tajikistan to work on their service portfolio, as well as coordination and cooperation between relevant entities. In December 2018, the project organised a coordination meeting with representatives of 25 TSIs. The following actions were agreed upon:

- 1. Create a joint platform and e-database for increased networking and better usage of human and other resources. Such a platform could be linked to existing platform/networks in Kyrgyzstan and Tajikistan;
- 2. Organise study tours to Central Asian countries for knowledge exchange;
- 3. Conduct regular (semi-annual) meetings for TSIs;
- 4. Conduct joint actions to promote TSIs services among the private sector and re-establish links between service providers and VCs stakeholders;

In August 2018, the project facilitated a survey among target TSIs to establish a needs baseline. From October-November 2018, the project worked together with an international trainer "Cert Academy". The trainer delivered a 4-day training on ISO 9001:2015 to 9 TSIs. As a result, all 9 representatives of these TSIs are now certified as a Manager/Internal Auditor of QMS based on ISO 9001:2015 (valid until November 2021). The TSIs can now provide services for the introduction of this standard in companies. One TSI has already started providing services for the introduction of ISO 9001:2015 standard for an SME producing plastic toys, bicycles, baby-jumpers etc. and which is exporting its products within the region.

Under the second component, the project facilitated 3 workshops to establish a network among women-NGOs and strengthening the cooperation of CSOs with private sector representatives. Based on these discussions, the participating CSOs agreed to focus their efforts on:

1. Mapping of existing programmes and development of new ideas for interventions;

- 2. Capacity building for women entrepreneurs as well as for government employees, on business development issues. Trainings should be conducted in the regions, considering the specifics of each region;
- 3. Thematic study tours both within the country and to neighboring countries to learn from best practices from neighbouring countries;
- 4. Development of grants programme for existing women entrepreneurs targeting production expansion;
- 5. Better coordination through the use of a platform that includes regular meetings at the national and oblast level;
- 6. Better coordination and cooperation with the private sector to attract investment and joint ventures with a focus on women entrepreneurs.

In order to map existing programmes and identify gaps in support programmes the project has launched an assessment that will provide a concrete action plan to be further supported by the project and other partners. In the last quarter of 2018, the project also supported 50 women in training for handicraft and marketing in Khatlon region and Rasht valley.

The output has not achieved its gender target under 2.1.2 because the findings from the green value studies were not available as highlighted under the regional output. In addition, the output has undertaken pro-active networking and assessments to engage women-led SMEs. This work will accelerate 2019 targets on gender equality.

4. Cross-cutting objectives

In Kyrgyzstan, 2 out of 6 companies benefited from account-managed approach of IPPA are women-led (33%). The project is developing a mentorship programme jointly with the Women Forum "Kurak".

In Tajikistan, the project has used a participatory approach to identify needs and future actions through the establishment of a CSO alliance.

5. Risks and opportunities update

Kyrgyzstan:

Increasing risk of price competitiveness. In 2018, the Kyrgyz Som became stronger against to Russian Ruble and Kazakh Tenge. This trend will decrease price competitiveness for some low-price products in traditional markets of Russia and Kazakhstan.

Opportunities in partnerships. The project needs to increase its outreach to other projects within UNDP, as well as other development partners such as GIZ, EBRD, USAID, Helvetas. The project jointly with GIZ and the Import Promotion Desk (German Import Agency) agreed to continue to develop online services of the Export Promotion Agency.

Tajikistan:

Increasing risk through complex coordination: Establishing the Center of Enterpreneurs requires complex navigation at three levels – procedural, institutional and budgetary. Strong leadership from the central level is required to make the centers functional and viable, in additional the coordination between separate

agencies, as well as the corresponding budget allocation will be key to ensure the functioning and sustainability of the Centers.

6. Resources and budget

A detailed breakdown can be found in the financial report.

Annexes

Results-based progress monitoring (based on the project's logical framework and annual work plan and reporting

	BASELINE TARGETS (by frequency of data collection)															
EXPECTED OUTPUTS	OUTPUT INDICATORS	DATA SOURCE	Value	Year	July- Dec 2018 Targets	July- Dec 2018 Results	2019 Targets	2019 Results	2020 Targets	2020 Results	2021 Targets	2021 Results	Jan - June 2022 Targets	Jan - June 2022 Results	Final	DATA COLLECTION METHODS & RISKS
Output 2	1.1. Support to market access for SMI	Es														
Supporting an enabling environment for job-rich growth in Kyrgyzstan through	1.1.1 # of companies supported and specifically those led by women by the state agency for investment and export promotion through accountmanaged approach for export promotion and development (SDG 5.5, 17.11.1, 9.3.1.,8.1.1)	State agency reports	0	2017	2	4 (2)	5(2)		5(2)		5(1)		3 (1)		20 (6)	Project progress reports Customer assessment
1.1 Enabling policies and regulations for inclusive and trade oriented	1.1.2 Volume increase in USD of export contracts supported by the state agency for export promotion (SDG 8.1.1, 17.11.1)	State agency reports	0	2017	0	0	1 mln		1.5 mln		2 mln		0.5 mln		5 mln	Project progress reports Customer assessment
private sector development; 1.2 Trade support institutions that provide efficient	1.1.3 # of B2B matches supported for project clients (SDG 8.1.1, SDG 17.11.1)	State agency reports Business associations' reports	2	2017	0	1	2		4		4		2		12	Project progress reports Customer assessment
services to the private sector. 2. More efficient and competitive producers and	1.1.4 Increase in volumes of export after B2B matches supported for project clients (SDG 8.1.1, SDG 17.11.1)	State agency reports Business associations' reports	0	2017	0	0.067	0		0.3 mln		0.4 mln		1 mln		1.7 mln	Project progress reports Customer assessment
processors contributing to sustainable human development	1.1.5 # of export caravans undertaken for all regions of Kyrgyzstan involving the government, private, civil society (including women's movements), public sectors as well as the donor community (SDG 17.11.1, 9.3.1)	State agency reports	1	2017	1	1	1		1		1		0		4	Feedback forms of clients Monitoring reports
	1.1.6 # of developed and improved new service products of TSIs (SDG 8.1.1, 17.11.1)	State agency reports TSIs reports	0	2017	5	6	10		0		10		0		25	TSIs reports Assessment of TSIs
	1.1.7 # of clients (women) benefited from new / improved service products provided by TSIs (SDG 5.5, 8.1.1, 9.3.1)	State agency reports TSIs reports	0	2017	30	0	70		100		120		80		400	TSIs reports Assessment of TSIs
	1.2. Improved access to finance and t	echnologies thro	ough													
	1.2.1 # informational guides on niche products and/or products with the highest value addition detailing the latest technological information, including cost calculation, materials used, financial products and market opportunities (SDG 2.3.1, 2.4.1, 9.3.1, 15.3.1)	Project progress report	0	2017		0	2		3		0		0		5	Project progress report Monitoring reports

sustainable technologies and new green exonomic sectors reaching at least 40% of target population, disagregated by see where possible (SOG 2.3., 2.3.1, 2.4.1, 9.3.1). 13.3.1 plants for the private section in Nyrgapes for new green products and vice the leaders, potentially Finnish (SOG 2.3.1, 2.3.4, 1.71.1.1) 2.1.1 support to establishing or developing green inche products and VCs that are employment rich and have high productivity and market potential that are green and employment rich (SOG 2.3.1, 2.3.4, 1.71.1.1) 2.1.1 support to establishing or developing green inche products and VCs that are employment rich and have high productivity and market potential that are green and employment rich (SOG 2.3.1, 2.3.4, 1.74.1.1) 2.1.1 support to establishing or developing green inche products and VCs that are employment rich and have high productivity and market potential report. 2.1.1 support to establishing or developing green inche products and VCs that are employment rich and have high productivity and market potential. 2.1.1 support to establishing or developing green inche products and VCs that are employment rich and have high productivity and market potential. 2.1.1 support to establishing or developing green inche products and VCs that are employment rich and have high productivity and market potential. 2.1.1 support or establishing or developing green inche products and VCs that are employment rich and have high productivity and market potential. 2.1.1.1 sin crosses in productivity and export readliness of target productivity and market potential. 2.1.2.2 sin crosse in productivity. In inclinating productivity and export readliness of target productivity. In inclinating productivity and market potential. 2.1.2.3 sin crosse in productivity. In inclinating productivity and market potential. 2.1.2.3 sin crosse in productivity. In inclinating produc															
sechnologies connecting the private leaders, potentially Finish (SDG 3.31, 2.31, 2.17.11) 2.1.1 support to establishing or developing green in-the products and VCs that are employment rich and have high productivity and market potential 2.1.1 support to establishing or developing green in-the products and VCs that are employment rich and have high productivity and market potential 2.1.1 so from the green and employment rich progress report 2.1.1.2 support to establishing or developing green in-the products and VCs that are employment rich and have high productivity and market potential 2.1.1.3 support to establishing or developing green in-the products and VCs that are employment rich and have high productivity and market potential 2.1.1.1 shi recease in green and employment rich progress report 2.1.2.2.1 sincrease in productivity in dendrified products/VCs through the use of innovative technologies 2.1.1.2 shi recease in mode of use defined during the seasessment (DGC 2.3.1, 2.3.2, 2.4.1, 17.1.1.1) 2.1.2.2.3 sincrease of market 2.1.2.3.4 increase in mode of the defined during the seasessment (DGC 2.3.1, 2.3.2, 2.4.1, 17.1.1.1) 2.1.2.3.5 increase of market 2.1.2.3.4 increase in mode of vCs or vCs	finance products (loans) for sustainable technologies and new green economic sectors reaching at least 40% of target population, disaggregated by sex where possible (SDG 2.3.1, 2.3.1, 2.4.1, 9.3.1, 15.3.1,)	progress report													progress report Feedback forms of clients Monitoring reports
2.1.1 at of products/VCs identified that are green and employment rich (SDG 2.3.1, 2.3.1, 2.4.1, 8.5.2),	technologies connecting the private sector in Kyrgyzstan with market leaders, potentially Finnish (SDG	progress	0	2017	2	1	2		2		2		0	8	progress report Monitoring
that are green and employment rich (SpG 2.3.1, 2.3.1, 8.5.2, 10.2.1, 15.3.1) 2.1.2. Higher productivity and export readiness of target products/Vcs through the use of innovative technologies 2.1.2.1. Sincrease in productivity, in identified products/VcS through piloting, where productivity baselines will be defined during the assessment (SpG 2.3.1, 2.3.2, 2.4.1, 8.5.2) 2.1.2.2. Sincrease of market penetration of selected products (SpG 2.3.1, 2.3.2, 2.4.1, 17.11.1) 2.1.2.2. Sincrease in income of target products of VCS members of VCS through the use of innovative technologies 2.1.2.2. Sincrease of market penetration of selected products (SpG 2.3.1, 2.4.1, 17.11.1) 2.1.2.2. Sincrease in income of target products of VCS members of VCS through the use of innovative technologies 2.1.2.3. Sincrease in income of target products (SpG 2.3.1, 2.4.1, 17.11.1) 2.1.2.3. Sincrease in income of target communities, disaggregated by sex, where possible (SpG 2.3.2, 2.5.2) 2.1.2.4. # of new decent jobs commen (SDG 5.5.5) 2.1.2.4. # of new decent jobs created (incl. 50% for women) (SDG 5.5.5.5) 2.1.2.5. At less 30% of activity (lients are women (SDG 5.5.5) 2.1.3. Is # of women enterpreneurs and of youth enterpreneurs established through the use of innovative technologies 2.1.3. Is # of women enterpreneurs and your technologies 2.1.3. Is # of women enterpreneurs and your technologies in the products and your technologies are promoting strong positive role models in Kyryszstan (SDG 5.5) 2.1.3. Is # of women enterpreneurs and your technologies are promoting strong positive role models in Kyryszstan (SDG 5.5) 2.1.3. Is # of women on the products and your technologies are promoting strong positive role models in Kyryszstan (SDG 5.5) 2.1.3. Is # of wentorship programmes for women/youth enterpreneurs established and supported (SDG 5.5)	2.1.1. Support to establishing or deve	eloping green ni	che prod	ucts and	VCs that a	are employ	ment rich a	nd have hig	gh product	ivity and n	narket pote	ential			
2.1.2.1.% Increase in productivity, in identified products/VCs through piloting, where productivity baselines will be defined during the assessment (SDG 2.3.1, 2.3.2, 2.4.1, 8.5.2) S. 1.2.2. % Increase of market penetration of selected products (SDG 2.3.1, 2.4.1, 17.11.1) members Statements O 2017 O O O O O O O O O	that are green and employment rich (SDG 2.3.1, 2.3.1, 2.4.1, 8.5.2,	progress	0	2017	3	0	0		0		0		0	3	Assessments
In identified products/VCs through piloting, where productivity baselines will be defined during the assessment (SDG 2.3.1, 2.3.2, 2.4.1, 8.5.2) S. 2.1.2.2. % increase of market penetration of selected products (SDG 2.3.1, 2.4.1, 17.1.1) S. 2.1.2.3. % increase of market penetration of selected products (SDG 2.3.1, 2.4.1, 17.1.1) S. 2.1.2.3. % increase in income of target communities, disaggregated by sex, where possible (SDG 2.3.2, 5.5) S. 2.1.2.4. # of new decent jobs created (incl. 50% for women) (SDG 5.5) S. 2.1.2.5. At least 30% of activity clients are women (SDG 5.5) S. 2.1.3. # of women entrepreneurs reached in caravan promoting strong positive role models in Kyrgyrstan (SDG 5.5) Assessment O 2017 O 0 1 1 1 1 0 0 3 Client feedback forms S. 2.1.3. # of women entrepreneurs report S. 2.1.3. # of momentary in the assessment of the products of the products of the products in the programmes for women/youth entrepreneurs feedback in Communities, discovered in caravan promoting strong positive role models in Kyrgyrstan (SDG 5.5) Assessment O 2017 O 0 1 1 1 1 0 0 3 Client feedback forms S. 2.1.3. # of women entrepreneurs report S. 2.1.3. # of momentary in programmes for women/youth entrepreneurs feedback in caravan promoting strong positive role models in Kyrgyrstan (SDG 5.5) Assessment O 2017 O 0 1 1 1 1 0 0 3 Client feedback forms	2.1.2. Higher productivity and export	readiness of ta	rget prod	lucts/VC	through	the use of	innovative t	echnologie	es						
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target communities, disaggregated by sex, where possible (SDG 2.3.2, 5.5) sheets she	penetration of selected products	of VCs	0	2017	0	0	5		10		20		20	20	Assessments Trade contracts
2.1.2.4. # of new decent jobs created (incl. 50% for women) (SDG 8.5.2, 5.5) 2.1.2.5. At least 30% of activity clients are women (SDG 5.5) 2.1.2.5. At least 30% of activity clients are women (SDG 5.5) 2.1.2.5. At least 30% of activity clients are women (SDG 5.5) 2.1.2.5. At least 30% of activity clients are women (SDG 5.5) 2.1.2.5. At least 30% of activity clients are women (SDG 5.5) 2.1.3.1. # of women and/or youth entrepreneurs established through 2.1.3.1. # of women enterpreneurs at on staff 2.1.3.1. # of women enterpreneurs report 2.1.3.2. # of memtorship programmes for women/youth entrepreneurs established and supported (SDG 5.5) 2.1.3.2. # of memtorship report 2.1.3.1. # of women enterpreneurs at a contract of the contract	target communities, disaggregated by sex, where possible (SDG 2.3.2,		0	2017	0	0	0		0		20		10	30	assessments Client feedback
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2.1.3.2. # of mentorship programmes for women/youth entrepreneurs established and supported (SDG 5.5) Assessment 0 2017 0 0 1 1 1 1 0 0 3 Client feedback forms	reached in caravan promoting strong positive role models in		0	2017	0	0	1		1		0		0	2	progress
	2.1.3.2. # of mentorship programmes for women/youth entrepreneurs established and		0	2017	0	0	1		1		1		0	3	feedback
	2.1.3.3. # of women/youth	Assessment	0	2017	0	0	10		10		10		0	30	Client

benefitting from established programmes (SDG 5.5)	report													feedback forms
2.1.3.4. % of trade support work completed within the project with a gender lens SDG 5.5)	Project progress report	0	2017	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	Project progress report Feedback forms of clients Monitoring reports
2.1.4 Better service provision in rural	areas for SME	exports th	rough ca	apacity dev	elopment/									
2.1.4.1. # of farmers and SMEs benefiting from service provisions in rural areas; disaggregated by sex, where possible (no less than 30%)	Project progress report	0	2017	0	0	150		150		150		150	600	Feedback forms of clients
2.1.4.2. % of productivity increase of farmers and SMEs in rural areas after receiving services;	Project progress report	0	2017	0	0	5		5		10		10	10	Monitoring reports

			BASEI	LINE					TAR	GETS (by fr	equency o	f data colle	ection)			
EXPECTED OUTPUTS	OUTPUT INDICATORS	DATA SOURCE	Value	Year	July- Dec 2018 Targets	July- Dec 2018 Results	2019 Targets	2019 Resu Its	2020 Targets	2020 Results	2021 Targets	2021 Results	Jan - June 2022 Targets	Jan - June 2022 Results	Final	DATA COLLECTION METHODS & RISKS
Output 3	1.1 Improved private sector relate	d policies through	1													
Supporting an enabling environment for job rich growth in Tajikistan through	1.1.1 # (men/women) of civil servants of MEDT, SCISP and other state agencies with improved capacity to provide better services to the private sector	Statistic data at HR departments of concerned state agencies	0	2017	30 (15)	31 (9)	50 (25)		50 (25)		50 (25)		30 (15)		210 (105)	Assessments LoP verified by state agencies Project progress reports
1.1 Enabling policies and regulations for inclusive and trade oriented private sector development; 1.2 Trade support	1.1.2. # of recommendations on improving policies regulating the private sector provided to the government and integrated in policies, including those which relate to women entrepreneurship (SDG 8.1.1)	Project report	0	2017	2	4	3		5		5		3		18	Project progress reports Reports/protocols from WGs and state agencies
institutions that provide efficient services to the private sector. 2. More efficient and competitive producers and	1.1.3. # of centers for the provision of state services to entrepreneurs and investors established (SDG 8.1.1, 17.11.1)	State Committee on Investment and State Property management statement	0	2017	0	0	3		0		0		0		3	Monitoring reports Decrees from concerned state agencies

processors contributing to sustainable	1.1.4. # (women led) of exporters and SMEs serviced by the Centers (SDG 5.5)	Registration books of Centers	0	2017	0	0	20 (8)		50 (25)	100 (40)	200 (80)		370 (155)	Feedback forms of clients Monitoring reports
human development Gender marker: GEN 2	1.1.5. % of increase of export volumes of exporters serviced by the Centers (SDG 8.1.1, 17.11.1)	Registration books of Centers Reports from exporters	0	2017	0	0	5		5	10	10		10	Feedback forms of clients Monitoring reports
	1.1.6. # of the inter-ministerial WGs to improve SD centric trade and women empowering policies supported (SDG 5.5) # of members (women) of WGs	Statements from leading agencies on WG	2	2017	2	36 (8)	2		2	2	0		8	Project progress report WGs protocols and reports
	1.1.7. # of analyses for Consultative Councils' meetings on improving business climate considering gender equality supported (SDG 5.5)	Decree on Consultative Council of TJK	0	2017	1	1	2		2	2	2		9	Reports from Consultative Councils. Decree #2 from
	# focus group meetings with the private sector representatives conducted (# of participants)					2 (47 total, 36 women) 2 (8 total, 5								07.12.2018 of the Head of Khatlon region- Head of Consultative Council on
	# of WG meetings conducted (# of members)					women)								improving business climate and investment.
	1.1.8. # (women) of traders from bordering with KRG communities with improved knowledge on cross border trade (SDG 5.5)	Cross border trade assessment; Action Matrix formulated in 2017	2700	2017	50 (25)	73 (29)	100 (50)		100 (50)	200 (100)	200 (100)		650 (325)	Project progress report Feedback forms of clients Monitoring reports
	1.2. Improved access of private see	ctor to efficient se	ervices thre	ough:		Į.	1	l. I.			ı	•	u.	
	1.2.1. # of TSIs with improved and new service products (SDG 8.1.1, 9.3.1, 17.11.1)	Assessment reports	5	2017	10	12	10		10	0	0		30	TSIs reports Assessment of TSIs
	# of TSIs and SMEs participated in ISO 9001:2015 #of TSIs and SMEs participated in Trade Map and Market Access Tools					9								
	1.2.2. # (women led) of SMEs benefiting from improved services (SDGs 9.3.1, 8.5.2)	Reports of TSIs	0	2017	10 (5)	12 (0)	20 (10)		40 (15)	50 (20)	50 (20)		170 (70)	Project progress report Feedback forms of clients Monitoring reports

# of SMEs received services on Development of market profile using Trade Map and Market Access tools SMEs received services on ISO 9001:2015					11 (0)							
1.2.3. # of TSIs networks established (SDGs 9.3.1)	Reports of TSIs	1	2017	2	1	2	2		2	0	8	Project progress report Monitoring reports
1.2.4. # of business links established between TSIs and international TSIs	Reports of TSIs	1	2017	0	0	2	2		2	0	6	Project progress report Monitoring reports
1.2.5. # of priorities from Export promotion and increase of competitiveness state programme (EPIC) and oblasts TDPs supported (SDG 17.11.1)	Action Matrixes of EPIC and TDP	0	2017	2	2	2	2		1	0	7	Project progress report Monitoring reports Reports from state agencies and oblast administration
2.1.1 Support to establishing or de	veloping green ni	che produ	cts and V	Cs that are	e employm	ent rich an	d have high pr	oductivil	y and market potent	ial		
2.1.1 Number of products/VCs identified that are green and employment rich (SDG 2.3.1, 2.3.1, 2.4.1, 8.5.2, 10.2.1, 15.3.1)	Project progress report	0	2017	3	0	0	0		0	0	3	Assessments
2.1.2. Higher productivity and exp	ort readiness of ta	rget prod	ucts/VCs	through th	ne use of in	novative t	echnologies					
2.1.2.1. % increase in productivity of VCs members (SDG 2.3.1, 2.3.2, 2.4.1, 8.5.2)	Statements of VCs members	0	2017	0	0	10	15		20	20	20	Assessments of the productivity levels Client feedback forms
2.1.2.2. % increase of market penetration of selected products (SDG 2.3.1, 2.4.1, 17.11.1)	Statements of VCs members	0	2017	0	0	5	10		20	20	20	Assessments Trade contracts
2.1.2.3. % of increase in income of staff target VCs (SDG 2.3.2, 5.5)	Income sheets	0	2017	0	0	5	10		20	20	20	Quality assessments Client feedback forms
2.1.2.4. # of new decent jobs created (incl. 50% for women) (SDG 5.5, 8.5.2)	Staffs sheets	0	2017	0	0	20	80		100	100	300 (150	Monitoring reports
2.1.2.5. At least 40% of activity clients are women (SDG5.5)	VCs members' statements on staff	0	2017	40	0	40	40		40	40	40	Monitoring reports
2.1.3 Support for women entrepre	neurs established	through					•	•		•	•	
2.1.3.1. Number of mentorship programmes for young women entrepreneurs established and	Assessment report	0	2017	0	0	1	1		1	0	3	Client feedback forms

supported SDG5.5)											
2.1.3.2. # of women benefitting from established programmes (SDG 5.5)	Assessment report	0	2017	20	68	60	100	100	100	380	Client feedback forms
2.1.3.3. # of women headed SMEs supported (SDG 5.5)	Agency for Statistics and its branches in regions	0	2017	2	0	6	6	8	2	24	Project progress report Feedback forms of clients Monitoring reports
# of SMEs supported through grants					1 (0)						